FRD Center

Examples of Bespoke

Market Entry Activity

in 2025

Romania and Emerging Europe



In 2025, for Clients from Bulgaria, Finland, Greece, Ireland, Japan, Spain, the Netherlands, the USA, our team at FRD Center has provided bespoke market research and studies, trade missions, site visits organisation, market opportunity assessment, strategic B2B contacts with local **Decision Makers in Emerging** markets European such Romania, Czechia, Slovakia, **Hungary**, Poland.



Growth vs. 2023	+40.4%			
Profit 2024	0.1 mEUR			
Average no of employees in	481			
2024				
Services offered	Recruitment, staff leasing, payroll, staff administ	tration,		
	BPO			
Industries covered	Retail, e-commerce, automotive, leasing			
Profile	Set up year: 2006	The Temporary Employmen	t Placement Agencies Industry	
	Examples of clients: n/a	ients: n/a		
	Which industries and services generate most of			
	revenue: n/a	787770		
	Valoris Center is a company with 100% Romania	The state of the s	100	
	ownership that operates on the BPO services m	-	GP 48 1	
	secondary service, they also offer Recruitment	In spite of the decline in the recent years, the	According to IBISWorld, in 2025 the market size of the	
	services and also Training Programs. Most of the	activity of the Temporary Employment	Temporary Employment Placement Agencies industry in	
	is generated by their BPO and Call Center service	Placement Agencies is expected to re-enter a growing trend in the following period.	Hungary is €1.4bn and there are 544 businesses in the Temporary Employment Placement Agencies industri	
		The Czech Republic presents the most significant	operating in Hungary.	
Company name	EUROFRUTAS TEMPORAR SRL	hiring outlook improvements for O1 2025, as it	In the first guarter of 2025, 35% of Hungarian employers pla	
Website	http://eurofrutas-temporar.com/	results from the latest Manpower Employment	to expand their workforce, according to the latest Manpowe	
Turnover 2024	8.5 mEUR	Outlook Survey.	Hungary Employment Outlook Survey.	
Growth vs. 2023	-5%			
Profit 2024	0.5 mEUR	warning autory 2025 with a labor warded that continues	to evalue at an accelerated was but also	
Average no of employees in		omania enters 2025 with a labor market that continues to evolve at an accelerated pace, but also ith challenges that require new retention and recruitment strategies.		
2024				
Services offered		t are the trends that will shape the working environment in Emerging Europe and what do the ialists' forecasts for 2025 look like?		



Corporate Development in the Staffing and Recruitment Industry

According to market specialists operating in Emerging Europe, the interest of foreign players to expand to the Region and further develop through the acquisition of a local Staffing and Recruitment Agency has been increasing considerably in the last 2-3 years.

It is expected that the <u>crossborder Corporate</u>

<u>Development trend</u> to continue in the period 2025

– 2030.



Our Client from Finland is a company specialized in Recruitment, Temporary staff leasing and Assessment. It is part of a Group which operates in Sweden, Norway and Denmark.

They hired the FRD Center bespoke market entry services to prepare a comprehensive market opportunity assessment and to select strategic business partners in Romania, which were introduced to the Client for direct discussions, negotiations and strategic decisions for market expansion on the Romanian staffing market.

Our Client from Japan is the governmentrelated organization that works to promote mutual trade and investment between Japan and the rest of the world.

A long-term Client of FRD Center, in 2025 they required bespoke market research and study, strategic business partners search and selection in Romania etc.



Suggestions and recommendations to oreign players / investors

Chapter 2 -Railway system in Romania

Investment Plans









Our Client from The Netherlands is the Royal Dutch Embassy in Romania, a FRD Center Client since 2014.

In 2025, the Agriculture, Fisheries, Food & Nature of the Embassy of the Kingdom of the Netherlands in Bucharest required the FRD Center bespoke strategic B2B matchmaking services and the site visits organization for the high level Trade Delegation of 15 Dutch companies visiting Romania.



One of our Clients from Spain is a private company specialized in manufacturing of high quality Appliances, Electrical, and Electronics, such as emergency lighting, technical and architectural lighting, fire and toxic gas detection systems and hospital headboard. They are supported by the ASTUREX Agency and located in the Parque Tecnológico de Asturias.

The hired the FRD Center to provide bespoke market assessment for their products, strategic business partners search and selection and facilitation of B2B contacts with Decision Makers in Romania



Since 2000, the FRD Center team has been facilitating strategic B2B contacts between foreign and local **Decision** Makers **Emerging** European markets such as Romania, Hungary, Bulgaria, Poland, Balkans, Czechia, the Slovakia etc.



For bespoke Market Entry Consulting services such as Market Research, Opportunities Assessment and Strategic Business Introduction at Decision Maker Level in Romania and Emerging Europe

Contact the FRD Center at email

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